

KeldaGroup



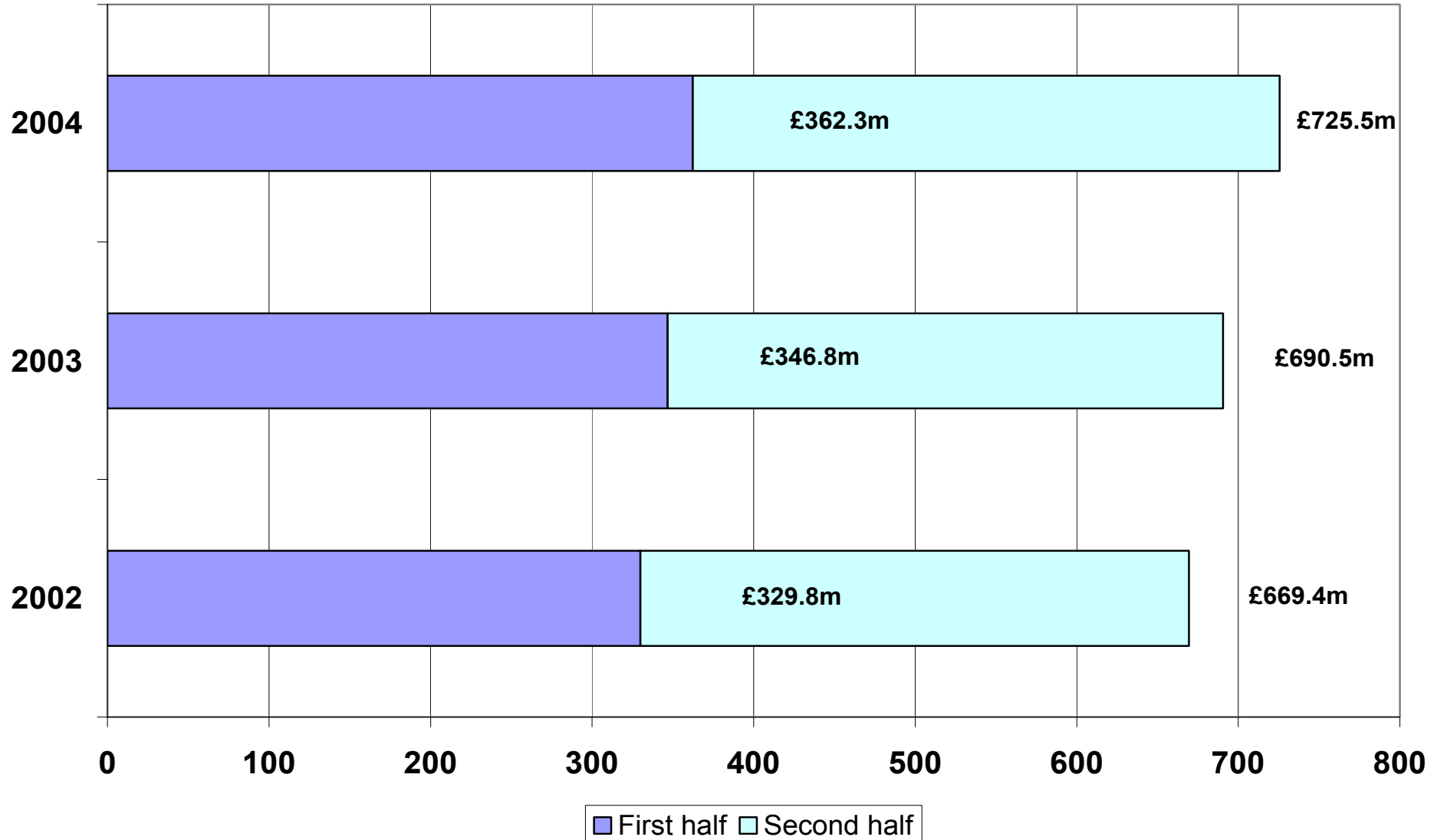
# **Appendices**

**May 2004**

# Kelda Group plc

## Group Turnover – 3 Year Trend

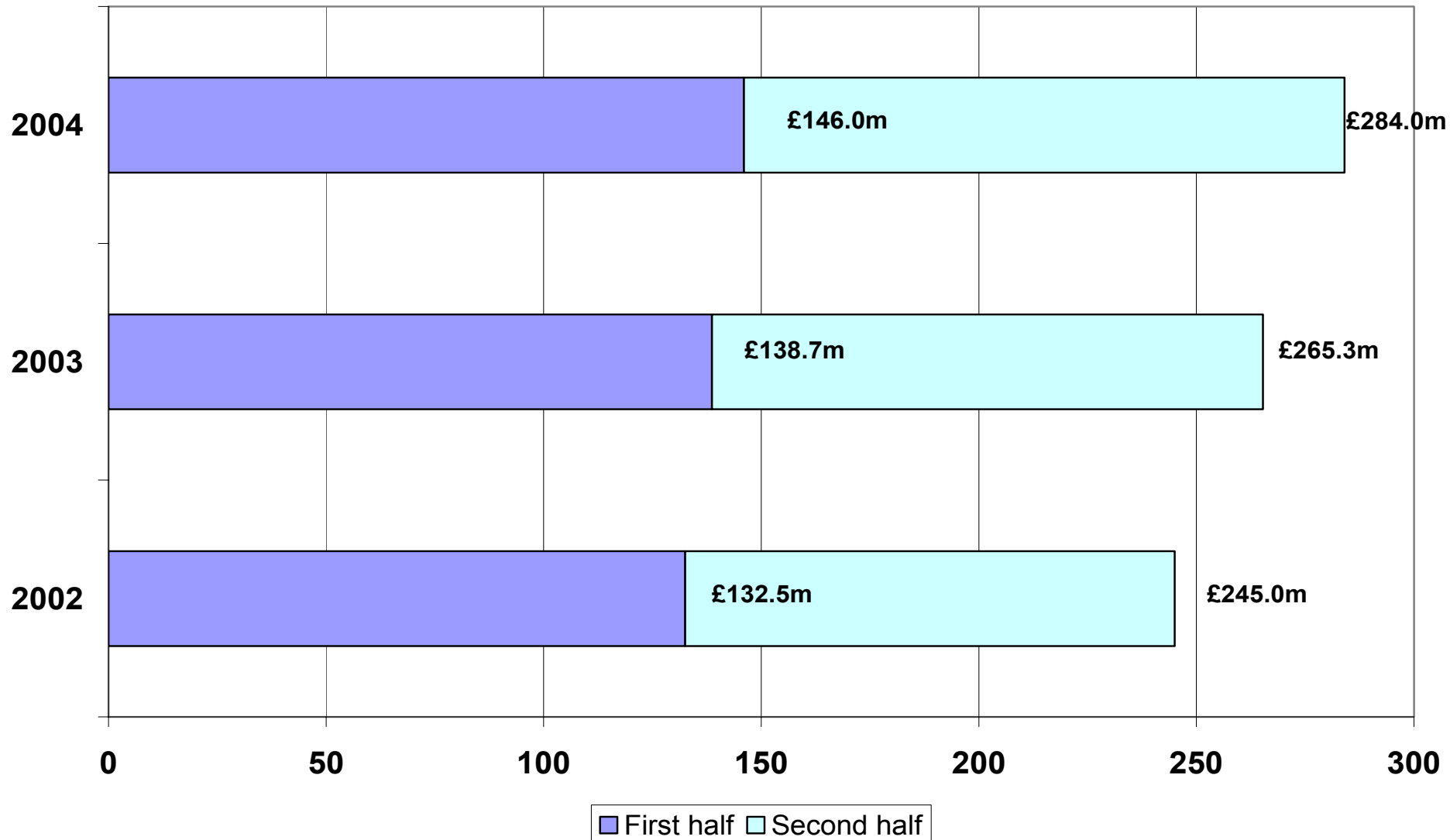
KeldaGroup



# Kelda Group plc

## Group Operating Profit – 3 Year Trend

KeldaGroup





# Kelda Group plc

## Earnings Per Share

	<u>2004</u>			<u>2003</u>		
	Earnings £m	Weighted ave no of shares m	Earnings per share p	Earnings £m	Weighted ave no of shares m	Earnings per share p
Basic EPS	180.6	383.1	47.1	126.1	385.8	32.7
Less/Add back: Exceptional items	<u>(14.6)</u>	_____	<u>(3.8)</u>	<u>7.4</u>	_____	<u>1.9</u>
Adjusted EPS	166.0	383.1	43.3	133.5	385.8	34.6
Add back: Deferred tax	10.9	_____	2.9	29.9	_____	7.8
Adjusted EPS (excluding deferred tax)	<u>176.9</u>	<u>383.1</u>	<u>46.2</u>	<u>163.4</u>	<u>385.8</u>	<u>42.4</u>



# Kelda Group plc

## Movement in Headline Profit

	£m	£m
2003 Profit before taxation		164.3
Movement in operating profit		
- Continuing operations	16.9	
- Discontinued activities	1.8	
Associates and joint ventures		
- Operating results	(0.1)	
- Reduction in WRG due to sale	(8.0)	
Interest		
- Group	2.4	
- Associates and joint ventures	3.4	
Exceptional items		
- 2003	10.9	
- 2004	14.6	
2004 Profit before taxation		206.2

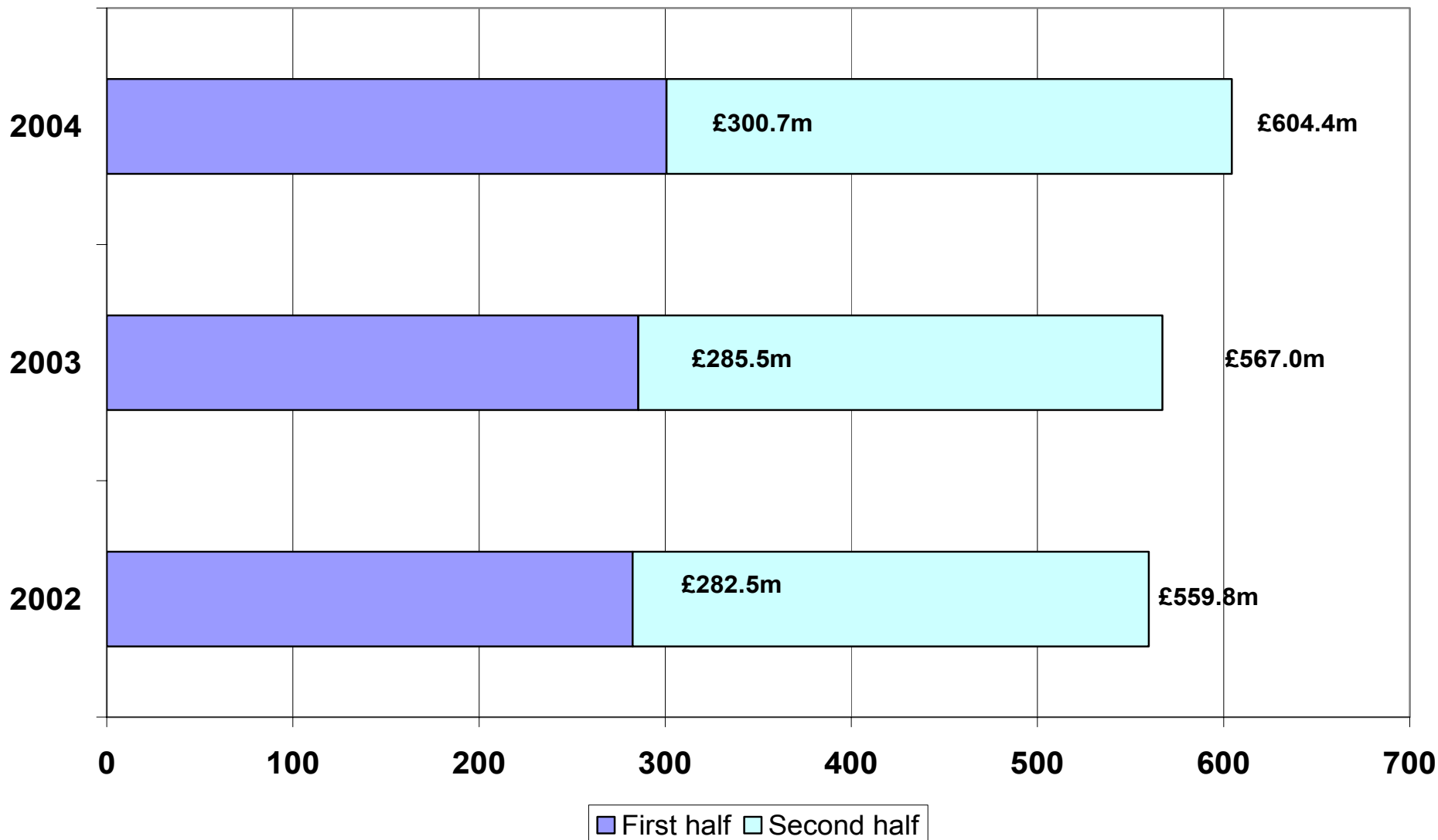


# Kelda Group plc

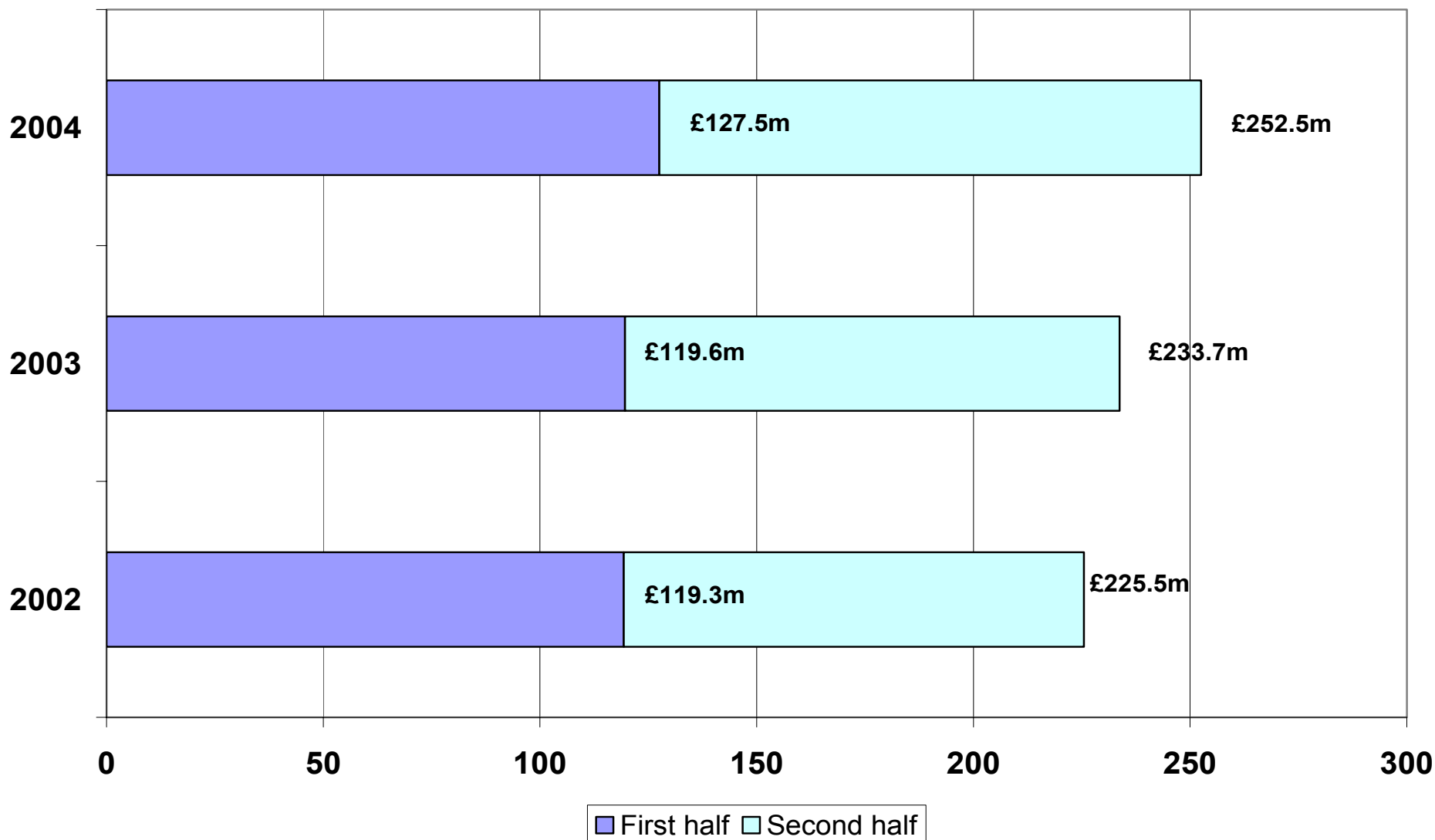
## Capital Expenditure

	<b>2004</b>	<b>2003</b>	<b>2002</b>
Yorkshire Water	<b>302.3</b>	319.5	324.8
Aquarion	<b>33.1</b>	19.9	17.2

# Yorkshire Water Turnover – 3 Year Trend



# Yorkshire Water Operating Profit – 3 Year Trend



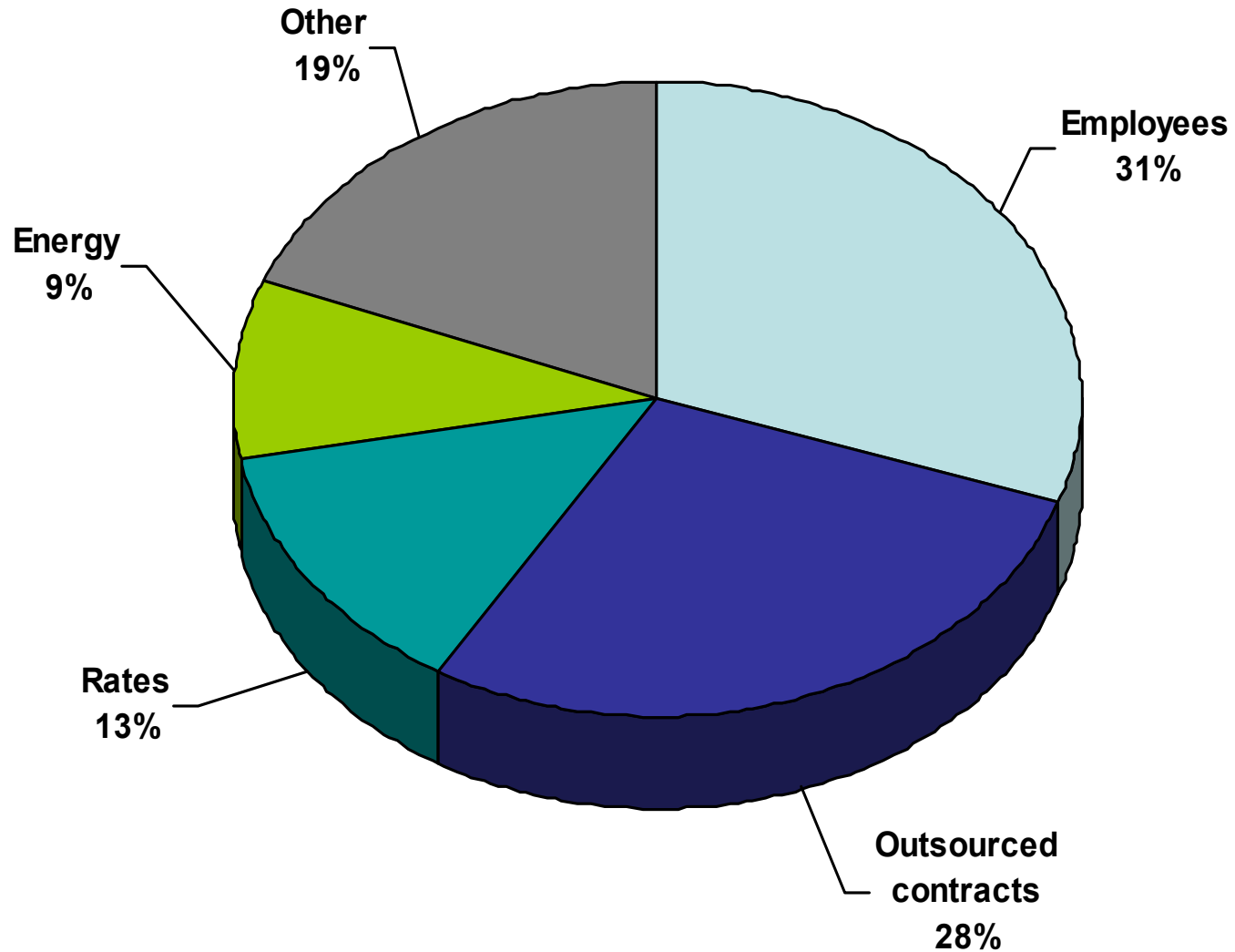


# Yorkshire Water Turnover\*

	£m	Increase/ (Decrease)
Year ended 31 March 2003	567.0	
Tariff increase	34.8	6.1%
New customers/increased consumption	3.3	0.6%
Meter options	(3.1)	(0.5%)
Other	2.4	0.4%
	<hr/>	<hr/>
Year ended 31 March 2004	604.4	6.6%
	<hr/>	<hr/>

\* Regulated business

# Yorkshire Water Operating Costs (Regulated)



# Yorkshire Water Capital Expenditure

KeldaGroup



	<b>2004</b>	<b>2003</b>	<b>2002</b>
Capital expenditure	<b>246.4</b>	263.3	270.3
Infrastructure renewals	<b>55.9</b>	56.2	54.5
	—	—	—
Total	<b>302.3</b>	319.5	324.8
	—	—	—

\*Capex for 2002 includes £0.1m for non regulated activities

# Yorkshire Water Regulated Asset Value

KeldaGroup



<b>Year End (31 March)</b>	<b>2001 £m</b>	<b>2002 £m</b>	<b>2003 £m</b>	<b>2004 £m</b>	<b>2005 £m</b>
At 2002/03 prices (1)	2,725	2,795	2,958	3,066	3,181
At 2003/04 Prices (2)	2,796	2,868	3,035	3,146	3,264
Actual/Forecast outturn prices (3)	2,608	2,711	2,958	3,146	3,346
Growth (at outturn prices)	-	3.9%	9.1%	6.4%	6.4%

(1) Source : Ofwat

(2) Source : Ofwat, inflated by appropriate RPI as at March 2004

(3) Source : Kelda, based on forecast RPI's to March 2005

# Yorkshire Water Efficiency Comparison



## Efficiency Comparison 2002/03

Opex Cost Efficiency	A			YW Wessex	Severn Trent, Thames, Wessex	YW
	B			Northumbrian, United Utilities, Southern	Anglian, Severn Trent, South West	
	C			Dwr Cymru, Southern	South West, Northumbrian, United Utilities	Anglian, Dwr Cymru
	D				Thames	
	E					
		E	D	C	B	A
Capex Maintenance Efficiency						

Water

Sewerage

# Yorkshire Water Final Business Plan

## Other Key Assumptions



Trade effluent decline	5.89% p.a.
Meter options	24,000 p.a.
Additional base operating costs	
- Pensions	£5.4m p.a.
- Energy	£4m p.a. net of RPI
- Bad debts	£6m over 5 years
- Rates	£22m over 5 years



# Yorkshire Water Final Business Plan

## Capital Expenditure

	<b>Water</b>	<b>Sewerage</b>	<b>Total</b>
	£m	£m	£m
Capital maintenance	379	358	737
Quality	271	587	858
Enhanced service levels	0	28	28
Supply/demand	25	37	62
<b>Total</b>	<b>676</b>	<b>1009</b>	<b>1685</b>

# Yorkshire Water Final Business Plan

## Capital Expenditure by Quality Driver



### Water

- Distribution system renovation	184
- Deteriorating raw water quality	85
- Other	9

### Sewerage

- Freshwater fish directive	381
- Unsatisfactory intermittent discharges	107
- AMP 3 overhang	70
- Other	42

Less efficiencies (20)

Total business net of efficiencies 858

—

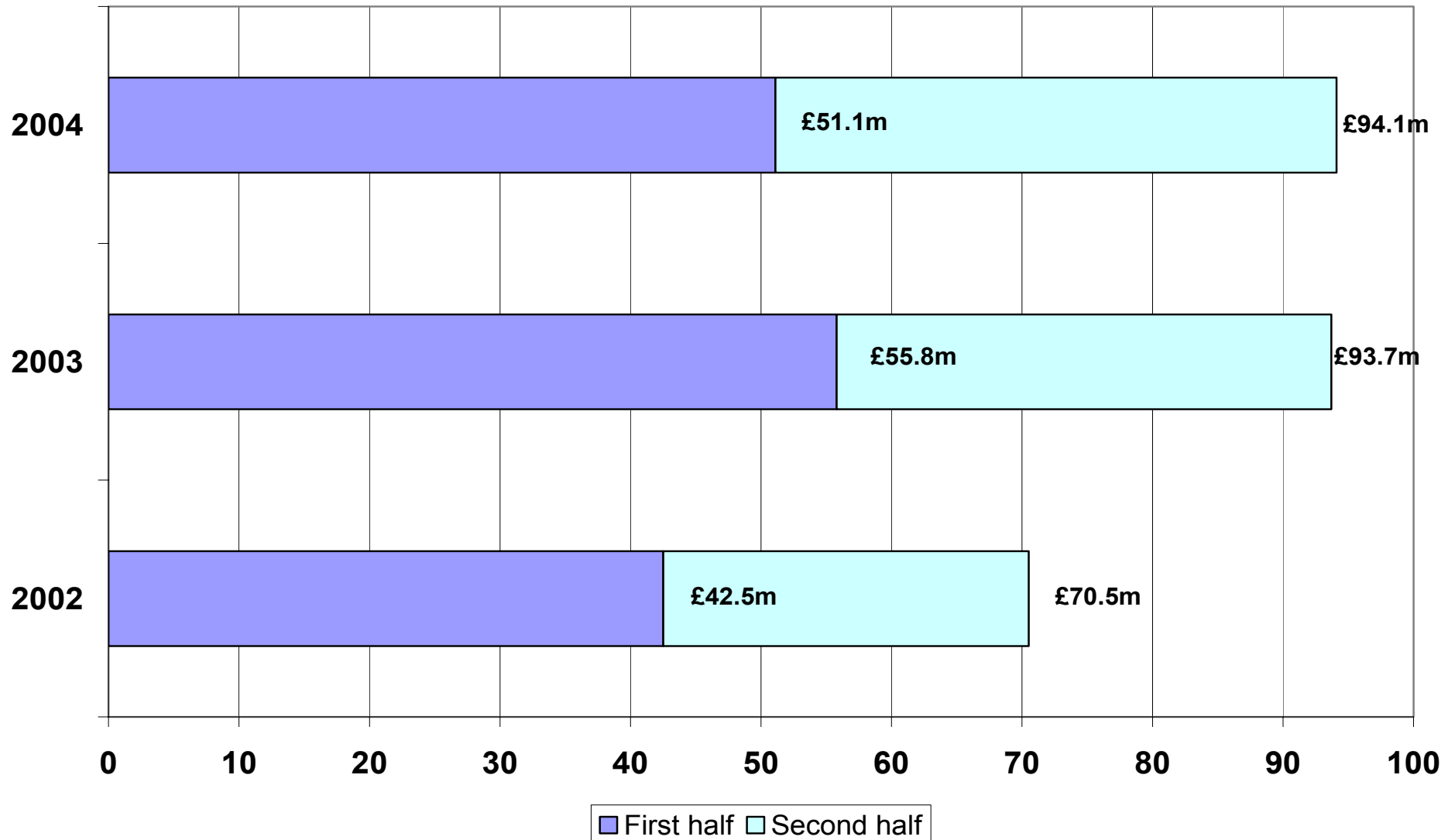


# Yorkshire Water Final Business Plan

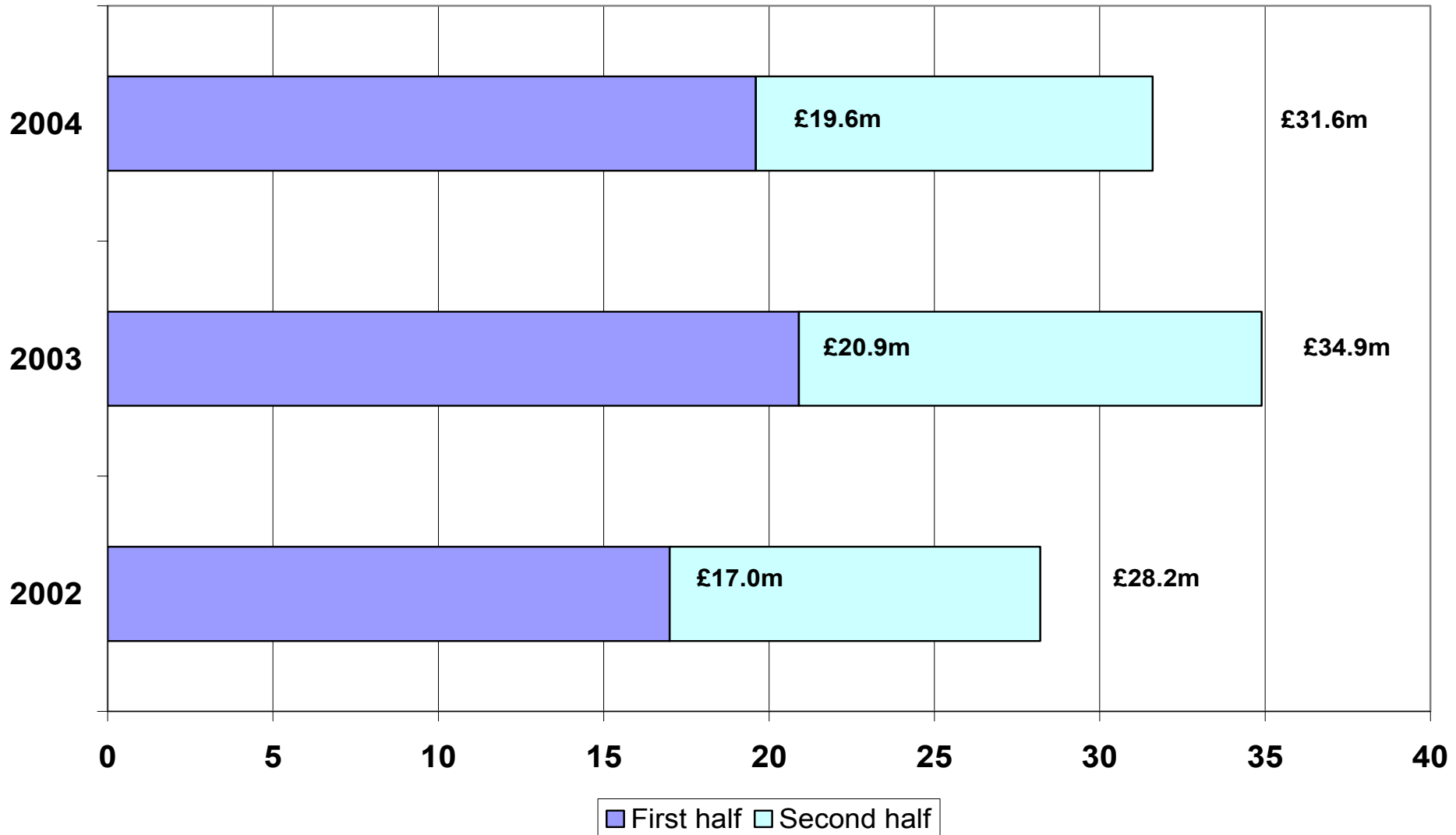
## Financial Ratios

	<b>Final Business Plan</b>
Investment grade rating	A
Key financial indicators	
- Historic cost interest cover (min)	3.2
- Cash interest cover (min)	4.2
- Gearing (average)	56%
- Dividend cover (min)	1.3

# Aquarion Turnover – 3 Year Trend



# Aquarion Operating Profit – 3 Year Trend





# Aquarion Operating Facts

No. of customers ('000's)	213
Miles of main	3,325
Pumping stations	139
Storage tanks	55
Dams	40
Treatment plants	12
Average daily demand (MGD)	104



# Aquarion

## U.S. Rate Base and Equity Returns

**As at 31 March 2004**

	<b>Rate Base</b> \$m	<b>Allowed</b> <b>Equity Return</b> %
Connecticut	371.7	11.6
Massachusetts*	59.0	11.5
New Hampshire	16.8	9.5
New York	22.4	10.4
Sea Cliff	5.1	10.3
<b>Total</b>	<b>475.0</b>	

\*includes Massachusetts Capital Resource Company of \$31.9m



# UK Service Operations Analysis of Turnover

	2004	2003
YW Projects		
- group	5.5	3.8
- associates	15.4	6.6
YW Non Regulated		
- group	6.3	4.7
- associates	0.0	0.0
Loop		
- group	3.5	1.8
- associates	0.0	0.0
Total	<u>30.7</u>	<u>16.9</u>